



Report of Independent Auditors
and Combined Financial Statements

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation**

September 30, 2024 and 2023

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Report of Independent Auditors

The Board of Directors
Cal Farley's Boys Ranch and Subsidiary and
Cal Farley's Boys Ranch Foundation

Report on the Audit of the Financial Statements

Opinion

We have audited the combined financial statements of Cal Farley's Boys Ranch and Subsidiary, and Cal Farley's Boys Ranch Foundation, which comprise the combined statements of financial position as of September 30, 2024 and 2023, and the related combined statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the combined financial statements.

In our opinion, the accompanying combined financial statements present fairly, in all material respects, the financial position of Cal Farley's Boys Ranch and Subsidiary, and Cal Farley's Boys Ranch Foundation as of September 30, 2024 and 2023, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Cal Farley's Boys Ranch and Subsidiary, and Cal Farley's Boys Ranch Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Cal Farley's Boys Ranch and Subsidiary, and Cal Farley's Boys Ranch Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Cal Farley's Boys Ranch and Subsidiary, and Cal Farley's Boys Ranch Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Cal Farley's Boys Ranch and Subsidiary, and Cal Farley's Boys Ranch Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



Albuquerque, New Mexico
March 7, 2025

Combined Financial Statements

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Combined Statements of Financial Position
September 30, 2024 and 2023**

| | 2024 | 2023 |
|---|-----------------------|-----------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 6,150,006 | \$ 11,379,287 |
| Accrued interest receivable | 226,678 | 213,796 |
| Other receivables | 572,111 | 612,801 |
| Unconditional promises to give | 16,137,291 | 16,876,646 |
| Prepaid expenses | 1,884,370 | 1,721,027 |
| Inventories | 675,706 | 798,949 |
| Investments without donor restrictions | 443,021,972 | 372,433,903 |
| Investments with donor restrictions | 52,900,114 | 51,298,298 |
| Beneficial interest in perpetual trusts | 40,410,862 | 35,293,339 |
| Right of use assets | 335,710 | 517,227 |
| Property and equipment, net | 24,503,288 | 22,992,600 |
| TOTAL ASSETS | \$ 586,818,108 | \$ 514,137,873 |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Accounts payable | \$ 1,016,636 | \$ 762,356 |
| Accrued liabilities | 1,768,233 | 1,622,729 |
| Finance lease liabilities | 349,988 | 528,275 |
| Gift annuity liability | 1,263,998 | 1,650,772 |
| Deferred income | 124,979 | - |
| Total liabilities | 4,523,834 | 4,564,132 |
| NET ASSETS | | |
| Without donor restrictions | 475,058,064 | 406,105,459 |
| With donor restrictions | 107,236,210 | 103,468,282 |
| Total net assets | 582,294,274 | 509,573,741 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 586,818,108 | \$ 514,137,873 |

See accompanying notes.

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Combined Statement of Activities
Year Ended September 30, 2024**

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|-------------------------------|----------------------------|-----------------------|
| SUPPORT AND REVENUE | | | |
| Contributions | \$ 31,397,329 | \$ 1,882,902 | \$ 33,280,231 |
| Contributions of investments | 251,054 | - | 251,054 |
| Contributions of food, clothing and other household items | 36,037 | - | 36,037 |
| Contributions of equipment, animals, and other | 74,483 | - | 74,483 |
| Contributions of property | 604,873 | - | 604,873 |
| Change in value of unconditional promises to give | - | (2,933,831) | (2,933,831) |
| Change in value of beneficial interest in perpetual trusts | - | 5,117,523 | 5,117,523 |
| Investment return | | | |
| Interest, dividends, and other, net | 12,537,210 | 1,921,692 | 14,458,902 |
| Realized gain | 15,094,032 | 393,760 | 15,487,792 |
| Unrealized gain | 57,873,081 | 1,164,134 | 59,037,215 |
| Change in value of mineral interests | (5,140,898) | - | (5,140,898) |
| Total investment return | <u>80,363,425</u> | <u>3,479,586</u> | <u>83,843,011</u> |
| Other support income | 77,579 | - | 77,579 |
| Net assets released from restrictions - satisfaction of time or purpose restrictions | <u>3,778,252</u> | <u>(3,778,252)</u> | <u>-</u> |
| Total support and revenue | <u>116,583,032</u> | <u>3,767,928</u> | <u>120,350,960</u> |
| EXPENSES | | | |
| Program services | | | |
| Boys Ranch operations | 32,558,235 | - | 32,558,235 |
| Community service | <u>2,245,968</u> | <u>-</u> | <u>2,245,968</u> |
| Total program services | <u>34,804,203</u> | <u>-</u> | <u>34,804,203</u> |
| Support services | | | |
| Fund-raising activities | 7,615,974 | - | 7,615,974 |
| Administrative and general | <u>5,191,599</u> | <u>-</u> | <u>5,191,599</u> |
| Total support services | <u>12,807,573</u> | <u>-</u> | <u>12,807,573</u> |
| Total expenses | <u>47,611,776</u> | <u>-</u> | <u>47,611,776</u> |
| OTHER ACTIVITIES | | | |
| Interest expense | <u>(18,651)</u> | <u>-</u> | <u>(18,651)</u> |
| CHANGE IN NET ASSETS | 68,952,605 | 3,767,928 | 72,720,533 |
| NET ASSETS, beginning of year | <u>406,105,459</u> | <u>103,468,282</u> | <u>509,573,741</u> |
| NET ASSETS, end of year | <u>\$ 475,058,064</u> | <u>\$ 107,236,210</u> | <u>\$ 582,294,274</u> |

See accompanying notes.

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Combined Statement of Activities
Year Ended September 30, 2023**

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|-------------------------------|----------------------------|-----------------------|
| SUPPORT AND REVENUE | | | |
| Contributions | \$ 25,927,251 | \$ 1,329,425 | \$ 27,256,676 |
| Contributions of investments | 2,127,874 | - | 2,127,874 |
| Contributions of food and clothing | 162,952 | - | 162,952 |
| Contributions of equipment, animals, and other | 117,037 | - | 117,037 |
| Change in value of unconditional promises to give | - | 5,617,398 | 5,617,398 |
| Change in value of beneficial interest in perpetual trusts | - | 827,847 | 827,847 |
| Investment return | | | |
| Interest, dividends, and other, net | 16,705,705 | 2,006,098 | 18,711,803 |
| Realized gain | 721,680 | 373,714 | 1,095,394 |
| Unrealized gain (loss) | 23,836,269 | (288,258) | 23,548,011 |
| Change in value of mineral interests | (1,576,867) | - | (1,576,867) |
| Total investment return | <u>39,686,787</u> | <u>2,091,554</u> | <u>41,778,341</u> |
| Other support income | 47,321 | - | 47,321 |
| Net assets released from restrictions - satisfaction of time or purpose restrictions | <u>7,453,082</u> | <u>(7,453,082)</u> | <u>-</u> |
| Total support and revenue | <u>75,522,304</u> | <u>2,413,142</u> | <u>77,935,446</u> |
| EXPENSES | | | |
| Program services | | | |
| Boys Ranch | 29,879,184 | - | 29,879,184 |
| Community Service | <u>1,812,910</u> | <u>-</u> | <u>1,812,910</u> |
| Total program services | <u>31,692,094</u> | <u>-</u> | <u>31,692,094</u> |
| Support services | | | |
| Fund-raising activities | 6,878,699 | - | 6,878,699 |
| Administrative and general | <u>4,831,216</u> | <u>-</u> | <u>4,831,216</u> |
| Total support services | <u>11,709,915</u> | <u>-</u> | <u>11,709,915</u> |
| Total expenses | <u>43,402,009</u> | <u>-</u> | <u>43,402,009</u> |
| OTHER ACTIVITIES | | | |
| Other losses | (473,873) | - | (473,873) |
| Interest expense | <u>(27,822)</u> | <u>-</u> | <u>(27,822)</u> |
| CHANGE IN NET ASSETS | 31,618,600 | 2,413,142 | 34,031,742 |
| NET ASSETS, beginning of year | <u>374,486,859</u> | <u>101,055,140</u> | <u>475,541,999</u> |
| NET ASSETS, end of year | <u>\$ 406,105,459</u> | <u>\$ 103,468,282</u> | <u>\$ 509,573,741</u> |

See accompanying notes.

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Combined Statements of Cash Flows
Years Ended September 30, 2024 and 2023**

| | 2024 | 2023 |
|--|--------------------|--------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$ 72,720,533 | \$ 34,031,742 |
| Adjustments to reconcile change in net assets to net cash from operating activities | | |
| Depreciation | 3,589,806 | 3,300,330 |
| Interest paid on finance leases | (18,651) | (27,822) |
| Amortization | 207,660 | 241,150 |
| Net gain on disposal of property and equipment | (14,472) | (32,376) |
| Net realized gain on investments | (15,472,990) | (1,063,017) |
| Net unrealized gain on investments | (59,037,215) | (23,548,012) |
| Noncash donation of investments | (262,383) | (2,113,803) |
| Noncash donation of property and equipment | (633,019) | (36,500) |
| Restricted contributions | (1,882,902) | (1,329,425) |
| Investment income restricted for investment | (1,921,692) | (2,006,098) |
| Unrealized loss on mineral interests | 5,140,898 | 1,576,867 |
| Unrealized loss on unconditional promises to give | 2,933,831 | 5,617,398 |
| Unrealized gain on beneficial interest in perpetual trust | (5,117,523) | (827,847) |
| Unrealized gain of gift annuities | (467,140) | (198,948) |
| Change in | | |
| Accrued interest receivable | (12,882) | (36,297) |
| Other receivables | 40,690 | 2,586,550 |
| Unconditional promises to give | (2,194,476) | (5,230,146) |
| Prepaid expenses | (163,343) | (173,445) |
| Inventories | 123,243 | (33,301) |
| Accounts payable | 254,280 | (2,735,194) |
| Accrued liabilities | 145,504 | (69,419) |
| Gift annuity liability recognized as income upon death of donor | (69,634) | (58,241) |
| Deferred income | 124,979 | - |
| Net cash from operating activities | <u>(1,986,898)</u> | <u>7,834,146</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of investments | (80,549,665) | (98,674,100) |
| Proceeds from maturities and sales of investments | 77,991,470 | 95,808,325 |
| Acquisitions of property and equipment | (4,479,003) | (3,086,800) |
| Proceeds from sale of property and equipment | 26,000 | 20,387 |
| Proceeds from gift annuities | 150,000 | 151,332 |
| Net cash from investing activities | <u>(6,861,198)</u> | <u>(5,780,856)</u> |

See accompanying notes.

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Combined Statements of Cash Flows
Years Ended September 30, 2024 and 2023**

| | 2024 | 2023 |
|--|--------------|---------------|
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from contributions restricted primarily for property and equipment or scholarships | \$ 158,672 | \$ 223,465 |
| Proceeds from contributions with donor restriction for investment in permanent endowment | 1,724,230 | 1,105,960 |
| Payments on finance leases | (185,779) | (202,280) |
| Investment income with donor restriction for investment | 1,921,692 | 2,006,098 |
| Net cash from financing activities | 3,618,815 | 3,133,243 |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | (5,229,281) | 5,186,533 |
| CASH AND CASH EQUIVALENTS, beginning of year | 11,379,287 | 6,192,754 |
| CASH AND CASH EQUIVALENTS, end of year | \$ 6,150,006 | \$ 11,379,287 |
| SUPPLEMENTAL DISCLOSURE OF NONCASH CASH FLOW INFORMATION | | |
| Right of use assets in exchange for new finance lease liabilities | \$ 33,295 | \$ 84,918 |

See accompanying notes.

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Combined Statement of Functional Expenses
Year Ended September 30, 2024**

| | Program Services | | | Support Services | | | Total Expenses |
|-------------------------------------|------------------|-------------------|---------------|-------------------------|----------------------------|---------------|----------------|
| | Boys Ranch | Community Service | Total | Fund-Raising Activities | Administrative and General | Total | |
| Salaries | \$ 9,604,288 | \$ 1,182,172 | \$ 10,786,460 | \$ 1,026,823 | \$ 2,337,693 | \$ 3,364,516 | \$ 14,150,976 |
| Payroll taxes | 747,306 | 90,641 | 837,947 | 78,603 | 165,105 | 243,708 | 1,081,655 |
| Employee benefits | 1,775,604 | 206,029 | 1,981,633 | 174,162 | 340,196 | 514,358 | 2,495,991 |
| Employment expenses | 12,127,198 | 1,478,842 | 13,606,040 | 1,279,588 | 2,842,994 | 4,122,582 | 17,728,622 |
| Agriculture | 96,111 | - | 96,111 | - | - | - | 96,111 |
| Chapel | 13,189 | - | 13,189 | - | - | - | 13,189 |
| Client services | - | 97,845 | 97,845 | - | - | - | 97,845 |
| Community as lab | 81,005 | - | 81,005 | - | - | - | 81,005 |
| Cosmetology | 15,155 | - | 15,155 | - | - | - | 15,155 |
| Country Store | 27,820 | - | 27,820 | - | - | - | 27,820 |
| Day care income | (68,616) | - | (68,616) | - | - | - | (68,616) |
| Dining hall and food | 696,278 | - | 696,278 | - | - | - | 696,278 |
| Donor gifts and promotional | 20 | - | 20 | 31,356 | - | 31,356 | 31,376 |
| Dues and subscriptions | 57,566 | 40 | 57,606 | 15,019 | 26,307 | 41,326 | 98,932 |
| Fees, interests, and penalties | 458 | - | 458 | 648 | 7,188 | 7,836 | 8,294 |
| Fuel and oil | 224,314 | - | 224,314 | - | 29,278 | 29,278 | 253,592 |
| Fundraising event | - | - | - | 18,078 | - | 18,078 | 18,078 |
| Gift processing | - | - | - | 61,103 | - | 61,103 | 61,103 |
| Grocery store | 42,454 | - | 42,454 | - | - | - | 42,454 |
| Home life | 614,675 | - | 614,675 | - | - | - | 614,675 |
| Horticulture | 50,095 | - | 50,095 | - | - | - | 50,095 |
| HR program support | 223,057 | - | 223,057 | - | 47,058 | 47,058 | 270,115 |
| Insurance | 1,735,721 | 3,975 | 1,739,696 | 3,433 | 215,249 | 218,682 | 1,958,378 |
| Lease and rent expense | 28,484 | 90,792 | 119,276 | - | 529 | 529 | 119,805 |
| Legal expense | - | - | - | - | 64,292 | 64,292 | 64,292 |
| Mailing list | 233,846 | - | 233,846 | (45,450) | 5,485 | (39,965) | 193,881 |
| Marketing and advertising | 679 | 1,737 | 2,416 | - | 53,139 | 53,139 | 55,555 |
| Medical | 1,139,796 | - | 1,139,796 | - | - | - | 1,139,796 |
| Other expenses | 16,060 | 13,590 | 29,650 | 1,504 | 2,636 | 4,140 | 33,790 |
| Postage | 1,657,237 | 369 | 1,657,606 | 2,037,026 | 111,344 | 2,148,370 | 3,805,976 |
| Printed material | 3,641,789 | - | 3,641,789 | 3,548,189 | 251,514 | 3,799,703 | 7,441,492 |
| Professional development | 21,541 | 3,746 | 25,287 | 6,175 | 4,673 | 10,848 | 36,135 |
| Professional/contract services | 168,259 | - | 168,259 | 349,523 | 525,613 | 875,136 | 1,043,395 |
| Program support | 32,491 | - | 32,491 | - | - | - | 32,491 |
| Repairs and maintenance - building | 747,193 | 65,704 | 812,897 | - | 23,177 | 23,177 | 836,074 |
| Repairs and maintenance - equipment | 226,590 | - | 226,590 | 56,833 | 17,118 | 73,951 | 300,541 |
| Repairs and maintenance - other | 68,267 | - | 68,267 | - | 86,085 | 86,085 | 154,352 |
| Repairs and maintenance - software | 32,056 | - | 32,056 | 210,685 | 231,505 | 442,190 | 474,246 |
| Repairs and maintenance - vehicles | 124,912 | 24,387 | 149,299 | - | 11,751 | 11,751 | 161,050 |
| Roughrider grill | (105) | - | (105) | - | - | - | (105) |
| Safety and security | 135,167 | - | 135,167 | - | 4,989 | 4,989 | 140,156 |
| Scholarship program | - | 365,929 | 365,929 | - | - | - | 365,929 |
| School | 3,501,000 | - | 3,501,000 | - | - | - | 3,501,000 |
| Small tools and equipment | 138,048 | 25,739 | 163,787 | 11,470 | 97,947 | 109,417 | 273,204 |
| Souvenir shop | 5,071 | - | 5,071 | - | - | - | 5,071 |
| Supplies | 197,454 | 4,258 | 201,712 | 9,575 | 17,290 | 26,865 | 228,577 |
| Training | 1,490 | - | 1,490 | - | - | - | 1,490 |
| Travel | 67,376 | 722 | 68,098 | 21,219 | 7,244 | 28,463 | 96,561 |
| Utilities | 658,512 | 68,293 | 726,805 | - | 234,967 | 234,967 | 961,772 |
| Youth activities | 94,250 | - | 94,250 | - | - | - | 94,250 |
| Youth allowances | 159,033 | - | 159,033 | - | - | - | 159,033 |
| Other operating expenses | 29,032,996 | 2,245,968 | 31,278,964 | 7,615,974 | 4,919,372 | 12,535,346 | 43,814,310 |
| Depreciation | 3,356,615 | - | 3,356,615 | - | 233,191 | 233,191 | 3,589,806 |
| Amortization | 168,624 | - | 168,624 | - | 39,036 | 39,036 | 207,660 |
| Total functional expenses | \$ 32,558,235 | \$ 2,245,968 | \$ 34,804,203 | \$ 7,615,974 | \$ 5,191,599 | \$ 12,807,573 | \$ 47,611,776 |

See accompanying notes.

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Combined Statement of Functional Expenses
Year Ended September 30, 2023**

| | Program Services | | | Support Services | | | Total Expenses |
|-------------------------------------|----------------------|---------------------|----------------------|-------------------------|----------------------------|----------------------|----------------------|
| | Boys Ranch | Community Service | Total | Fund-Raising Activities | Administrative and General | Total | |
| Salaries | \$ 9,397,388 | \$ 822,797 | \$ 10,220,185 | \$ 976,596 | \$ 2,123,810 | \$ 3,100,406 | \$ 13,320,591 |
| Payroll taxes | 728,949 | 62,303 | 791,252 | 74,758 | 153,223 | 227,981 | 1,019,233 |
| Employee benefits | 1,838,380 | 158,133 | 1,996,513 | 172,217 | 324,229 | 496,446 | 2,492,959 |
| Employment expenses | <u>11,964,717</u> | <u>1,043,233</u> | <u>13,007,950</u> | <u>1,223,571</u> | <u>2,601,262</u> | <u>3,824,833</u> | <u>16,832,783</u> |
| Agriculture | 145,871 | - | 145,871 | - | - | - | 145,871 |
| Chapel | 12,179 | - | 12,179 | - | - | - | 12,179 |
| Client services | - | 75,985 | 75,985 | - | - | - | 75,985 |
| Community as lab | 51,408 | - | 51,408 | - | - | - | 51,408 |
| Cosmetology | 15,672 | - | 15,672 | - | - | - | 15,672 |
| Country Store | (6,362) | - | (6,362) | - | - | - | (6,362) |
| Day care income | (93,082) | - | (93,082) | - | - | - | (93,082) |
| Dining hall and food | 607,353 | - | 607,353 | - | - | - | 607,353 |
| Donor gifts and promotional | 22 | - | 22 | 27,990 | - | 27,990 | 28,012 |
| Dues and subscriptions | 51,265 | 226 | 51,491 | 13,040 | 11,963 | 25,003 | 76,494 |
| Fees, interests, and penalties | 1,076 | - | 1,076 | 958 | 6,228 | 7,186 | 8,262 |
| Fuel and oil | 253,737 | - | 253,737 | - | 18,361 | 18,361 | 272,098 |
| Fundraising event | 17,330 | - | 17,330 | 92,484 | - | 92,484 | 109,814 |
| Gift processing | - | - | - | 52,470 | - | 52,470 | 52,470 |
| Grocery store | 28,007 | - | 28,007 | - | - | - | 28,007 |
| Home life | 688,204 | - | 688,204 | - | - | - | 688,204 |
| Horticulture | 43,130 | - | 43,130 | - | - | - | 43,130 |
| HR program support | 57,424 | - | 57,424 | - | 82,381 | 82,381 | 139,805 |
| Insurance | 1,506,527 | - | 1,506,527 | - | 194,935 | 194,935 | 1,701,462 |
| Lease and rent expense | - | 54,398 | 54,398 | - | - | - | 54,398 |
| Legal expense | - | - | - | - | 37,218 | 37,218 | 37,218 |
| Mailing list | 127,818 | - | 127,818 | (36,529) | 8,871 | (27,658) | 100,160 |
| Marketing and advertising | 402 | 2,125 | 2,527 | - | 79,561 | 79,561 | 82,088 |
| Medical | 1,081,194 | - | 1,081,194 | - | - | - | 1,081,194 |
| Other expenses | 102,088 | 9,577 | 111,665 | 1,427 | 8,439 | 9,866 | 121,531 |
| Postage | 1,250,114 | 110 | 1,250,224 | 1,589,295 | 90,067 | 1,679,362 | 2,929,586 |
| Printed material | 3,420,385 | - | 3,420,385 | 3,461,698 | 235,051 | 3,696,749 | 7,117,134 |
| Professional development | 28,479 | - | 28,479 | 9,699 | 2,618 | 12,317 | 40,796 |
| Professional/contract services | 179,761 | - | 179,761 | 202,364 | 411,983 | 614,347 | 794,108 |
| Program support | 47,394 | - | 47,394 | - | - | - | 47,394 |
| Repairs and maintenance - building | 653,907 | 31,352 | 685,259 | - | 12,079 | 12,079 | 697,338 |
| Repairs and maintenance - equipment | 147,165 | - | 147,165 | 53,513 | 13,832 | 67,345 | 214,510 |
| Repairs and maintenance - other | 108,824 | - | 108,824 | - | 82,494 | 82,494 | 191,318 |
| Repairs and maintenance - software | 12,399 | - | 12,399 | 163,432 | 232,849 | 396,281 | 408,680 |
| Repairs and maintenance - vehicles | 139,898 | 47,289 | 187,187 | - | 17,605 | 17,605 | 204,792 |
| Roughrider grill | 2,637 | - | 2,637 | - | - | - | 2,637 |
| Safety and security | 115,641 | - | 115,641 | - | 2,477 | 2,477 | 118,118 |
| Scholarship program | - | 485,650 | 485,650 | - | - | - | 485,650 |
| School | 2,500,000 | - | 2,500,000 | - | - | - | 2,500,000 |
| Small tools and equipment | 117,799 | 1,877 | 119,676 | - | 18,832 | 18,832 | 138,508 |
| Souvenir shop | (4,459) | - | (4,459) | - | - | - | (4,459) |
| Supplies | 203,706 | 3,961 | 207,667 | 5,398 | 15,902 | 21,300 | 228,967 |
| Training | (21,358) | - | (21,358) | - | - | - | (21,358) |
| Travel | 71,022 | - | 71,022 | 17,889 | 13,589 | 31,478 | 102,500 |
| Utilities | 877,877 | 57,127 | 935,004 | - | 180,575 | 180,575 | 1,115,579 |
| Youth activities | 100,519 | - | 100,519 | - | - | - | 100,519 |
| Youth allowances | 182,058 | - | 182,058 | - | - | - | 182,058 |
| Other operating expenses | <u>26,789,748</u> | <u>1,812,910</u> | <u>28,602,658</u> | <u>6,878,699</u> | <u>4,379,172</u> | <u>11,257,871</u> | <u>39,860,529</u> |
| Depreciation | 3,089,436 | - | 3,089,436 | - | 210,894 | 210,894 | 3,300,330 |
| Amortization | - | - | - | - | 241,150 | 241,150 | 241,150 |
| Total functional expenses | <u>\$ 29,879,184</u> | <u>\$ 1,812,910</u> | <u>\$ 31,692,094</u> | <u>\$ 6,878,699</u> | <u>\$ 4,831,216</u> | <u>\$ 11,709,915</u> | <u>\$ 43,402,009</u> |

See accompanying notes.

Cal Farley's Boys Ranch and Subsidiary and Cal Farley's Boys Ranch Foundation

Notes to Combined Financial Statements

Note 1 – Organization

Cal Farley's Boys Ranch (Cal Farley's) is a nonprofit organization providing a continuum of care that offers mental health services, education, and community resources to children and their families throughout our surrounding communities and across the nation. Our mission is to provide professional programs and services in a Christ-centered atmosphere to strengthen families and support the overall development of children. To do this, we are committed to providing a safe and nurturing environment for children who have experienced abuse, neglect, or other difficult circumstances. Programs and services offered included Boys Ranch, Independent Living Program, Transitional Aftercare, Family Preservation, Family Engagement, Alumni Case Management, and Community Counseling.

Tascosa Enterprises, LLC (Tascosa), formerly named Tascosa Films, LLC, is a Texas LLC Corporation that is a wholly owned subsidiary of Cal Farley's. Tascosa provides the infrastructure to initiate for profit initiatives that can provide an additional revenue stream for Cal Farley's but can also be involved in business ventures, such as retail sales, food sales, art sales, agriculture sales, and solar and wind production, that can provide our youth with vocational experience that can assist them with their transition into adulthood. Tascosa had no activity for the years ending September 30, 2024 and 2023.

Cal Farley's Boys Ranch Foundation (the Foundation) is organized to provide financial support to Cal Farley's through investment and reinvestments of funds, properties, and other donations of value received as contributions and support. The Foundation is also responsible for some of the expenses related to direct marketing and fundraising efforts for the Ranch. The Board of Directors of the Foundation is elected by the Board of Directors of Cal Farley's.

Cal Farley's Campus Support Center is located in Amarillo, Texas, and provides administrative and fundraising functions to Cal Farley's and the Foundation.

Note 2 – Summary of Significant Accounting Policies

Financial statements presentation – The combined financial statements include the accounts and transactions of Cal Farley, Tascosa, and the Foundation (collectively, the Organization). Cal Farley's has majority voting and economic interest in the Foundation, and, therefore, the financial statements have been combined. The Organization's combined financial statements are reflected on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. All material intercompany balances and transactions have been eliminated. Net assets, support and revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Cal Farley's Boys Ranch and Subsidiary and Cal Farley's Boys Ranch Foundation Notes to Combined Financial Statements

Net assets without donor restrictions – These net assets are not subject to stipulations imposed by the donor and are currently available for expenditures. Items that affect this net asset category principally consist of revenues, contributions without restrictions; restricted contributions whose donor-imposed restrictions were met during the fiscal year; expenses; and gains and losses on investments; and other assets whose use is not restricted by explicit donor stipulations or law. Net assets without donor restrictions also include net assets transferred from net assets with donor restrictions after temporary restrictions imposed by the donor have been accomplished or the stipulated time period has elapsed. A donor's restriction, however, may be released or modified by the donor, a court, or in the circumstances and manner set forth in the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

Net assets with donor restrictions – These net assets are subject to explicit restrictions imposed by the donor on the expenditure of contributions or income and gains on contributed assets. These net assets may have stipulations by the donor to be maintained in perpetuity, such as an endowment, or the restrictions may expire due to the passage of time or the occurrence of expenditures that fulfill the restrictions. Net assets with donor restrictions also include accumulated net investment income earned by the net assets held in perpetuity.

Use of estimates – The preparation of the combined financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues, expenses, gains, losses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents – Cash and cash equivalents include all cash balances and highly liquid investments with an initial maturity of three months or less. The Organization places its temporary cash investments with high credit quality financial institutions. The Organization maintains a Repurchase Agreement with a local bank, and all excess funds are “swept” each night and redeposited the next day. Per the Repurchase Agreement, the “swept” amounts are not considered deposits of the bank; however, they are collateralized with pledged securities.

Other receivables – Receivables are included in the accompanying combined statements of financial position at amount net of the allowance for credit losses.

The Organization writes off receivables when they become uncollectible. However, the Organization has had minimal losses on accounts receivable in prior years, and, therefore, no allowance was deemed necessary as of September 30, 2024 and 2023.

Unconditional promises to give – Unconditional promises to give consist of split interest agreements and multi-year pledges. Promises to give that are expected to be collected within one year are recorded at net realizable value. Multiyear pledges are recorded and calculated using the present value of an annuity, and the interest element is reported as a contribution. Split interest agreements are recorded at fair value using the Organization's beneficial interest of the related assets.

An allowance for uncollectible accounts is estimated by management based on its historical loss analysis and is adjusted for those specific unconditional promises to give for which collection is uncertain. Such amounts will be written-off if and when they are deemed uncollectible.

Cal Farley's Boys Ranch and Subsidiary and Cal Farley's Boys Ranch Foundation

Notes to Combined Financial Statements

Inventories – Purchased inventories are valued at cost, determined on the first-in, first-out basis. Certain livestock inventories are carried at estimated fair market value. Donated inventories are valued at market, determined at the time of the gift.

Investments – Investments are recorded at fair value in accordance with Accounting Standards Codification (ASC) 820 *Fair Value Measurements and Disclosures* (see Note 4) and the realized and unrealized gains and losses on investments are recorded as increases or decreases in net assets with donor restriction and without donor restriction based upon donor-imposed restrictions or applicable law.

Property and equipment – Property and equipment are recorded at cost or estimated fair value at the date of donation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets over their estimated service lives of approximately 10 to 40 years on buildings and improvements and 3 to 10 years on furniture, equipment, and machinery on a straight-line basis.

Impairment of long-lived assets – The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less costs to sell. As of September 30, 2024 and 2023, there was no impairment of long-lived assets.

Leases – Lease accounting policies are as follows: at lease inception, the Organization determines whether an arrangement is or contains a lease. Amounts recognized as ROU assets related to operating and finance leases and the related lease liabilities are included on the accompanying combined statements of financial position. ROU assets represent the Organization's right to use leased assets over the term of the lease. Lease liabilities represent the Organization's contractual obligation to make lease payments arising from the lease.

For operating leases, ROU assets and lease liabilities are recognized at the commencement date. The lease liability is measured as the present value of the lease payments over the lease term. The Organization uses the rate implicit in the lease if it is determinable. When the rate implicit in the lease is not determinable, the Organization uses its incremental borrowing rate to determine the present value of the lease payments. Operating ROU assets are calculated as the present value of the lease payments plus initial direct costs, plus any repayments, less any lease incentives received. Lease terms may include renewal or extension options to the extent they are reasonably certain to be exercised. Factors considered in determining whether an option is reasonably certain of exercise include, but are not limited to, the value of leasehold improvements, the value of renewal rates, and the presence of factors that would cause a significant economic penalty to the Organization if the option were not exercised. Lease expenses are recognized on a straight-line basis over the lease term. The Organization has elected not to recognize an ROU asset and obligation for leases with an initial term of 12 months or less. The expense associated with short-term leases is included in rent expense in the combined statements of operations.

Cal Farley's Boys Ranch and Subsidiary and Cal Farley's Boys Ranch Foundation

Notes to Combined Financial Statements

For finance leases, upon lease commencement, the lease liability is measured on an amortized cost basis and increased to reflect interest on the liability and decreased to reflect the lease payment made during the period. Interest on the lease liability is determined each period during the lease term as the amount that results in a constant period discount rate on the remaining balance of the liability. The ROU asset is subsequently measured at cost, less any accumulated amortization and any accumulated impairment losses. Amortization on the ROU asset is recognized over the period from the commencement date to the earlier of the end of the useful life of the ROU asset or the end of the lease term. The Organization uses the rate implicit in the lease if it is determinable. When the rate implicit in the lease is not determinable, the Organization uses its incremental borrowing rate to determine the present value of the lease payments.

Income taxes – The Organization is exempt from federal income taxes on related income under Section 501 (a) of the Internal Revenue Code (IRC) of 1986, as amended, as an organization described in IRC Section 501 (c)(3). Further, the Organization has been classified as an organization that is not a private foundation under the IRC Section 509(a) and, as such, contributions to the Organization qualify for deduction as charitable contributions. However, income generated from activities unrelated to the Organization's exempt purpose is subject to tax under IRC Section 511. Tascosa Enterprises, LLC is a wholly owned subsidiary of Cal Farley's and, therefore, considered a disregarded entity for federal income tax purposes.

Financial Accounting Standards Board (FASB) provides guidance for how uncertain tax positions should be recognized, measured, disclosed, and presented in the financial statements. This requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Organization's tax return to determine whether the tax positions are *more-likely-than-not* of being sustained *when challenged* or *when examined* by the applicable tax authority. Tax positions not deemed to meet the *more-likely-than-not* threshold would be recorded as a tax benefit or expense and liability in the current year. Management has determined that there are no material uncertain income tax positions.

Revenue recognition

Contributions – The Organization also follows FASB ASC Subtopic 958-605, *Not-for-Profit Entities: Revenue Recognition* (or ASC 958-605). Contributions received are recorded as without or with donor restriction depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restriction if the restriction expires in the reporting period in which the support is recognized. All other donor restricted support is reported as an increase in net assets with donor restriction depending on the nature of the restriction. When a restriction expires, the net assets are reclassified to net assets without donor restriction. Non-cash contributions are recorded at fair market value at the date of the contribution.

**Cal Farley's Boys Ranch and Subsidiary
and Cal Farley's Boys Ranch Foundation
Notes to Combined Financial Statements**

Gift annuities – Gift annuities require the Organization to pay a fixed amount periodically to designated beneficiaries. Under the charitable gift arrangement, the Organization has recorded the assets at fair value; the present value of the expected future payments is recorded as a liability, and the excess of the gift over such liability is recognized as contribution revenue without donor restriction. The Organization maintains state-mandated, segregated reserves for its charitable gift annuity program. Reserve requirements vary by state, and the Organization maintains its reserve accounts in accordance with those requirements. The reserve accounts are segregated in separate and distinct custodial accounts, independent from all other funds of the Organization. They are not available to apply to payments of the debts and obligations of the Organization or for any purpose other than funding for its charitable gift annuity program.

Adoption of new accounting standard – As of October 1, 2023, Cal Farley's adopted FASB Accounting Standards Update (ASU) 2016-03, *Financial Instruments – Credit Losses* (ASC 326). The guidance requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Organizations will now use forward-looking information to better inform their credit loss estimates. Cal Farley's evaluated and determined the impact of adopting this guidance on Cal Farley's combined financial statements is immaterial.

Note 3 – Unconditional Promises to Give

Cal Farley's anticipates collections of unconditional promises to give as follows at September 30:

| | 2024 | 2023 |
|----------------------|---------------|---------------|
| Less than one year | \$ 2,212,058 | \$ 5,000 |
| One to five years | 83,801 | 77,097 |
| More than five years | 13,841,432 | 16,794,549 |
| Total | \$ 16,137,291 | \$ 16,876,646 |

As of September 30, 2024 and 2023, amounts presented above for split interest agreements were recorded at fair value using the Organization's beneficial interest of the related assets. Multi-year pledges were recorded at fair value using the present value of an annuity, and the present value factor interest rate used was 4.8% and 5%; the IRS discount rate at September 30, 2024 and 2023. The Organization has determined all amounts to be collectible.

Note 4 – Fair Value Measurements

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2024 and 2023.

Money market funds and other short-term investments are valued at cost plus accrued interest.

Cal Farley's Boys Ranch and Subsidiary and Cal Farley's Boys Ranch Foundation Notes to Combined Financial Statements

Government securities, taxable municipal securities, and corporate bonds and notes are valued at the closing price reported on the major market on which the individual securities are traded or have reported broker trades, which may be considered indicative of an active market. Where quoted prices are available in an active market, the investments are classified within Level 1 of the valuation hierarchy. If quoted prices are not available for the specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, discounted cash flows, and other observable inputs. Such securities would be classified within Level 2 of the valuation hierarchy.

Equity securities are valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds are valued at the net asset value (NAV) of shares held and are valued at the closing price reported on the active market on which the individual securities are traded.

Cash value life insurance policies are valued based on the cash surrender value on the individual policy provided by the insurance carrier in which the Ranch is the beneficiary.

Notes receivables are valued based off the promissory note established between the payor and the Organization.

Real estate and mineral interests are valued by using significant unobservable inputs, including, if available, discounted cash flow analysis, comparable analysis, or third-party appraisals (Level 3). The value of mineral interests reflects value of actual producing wells utilizing a third-party valuation that is a standardized valuation method that takes the prior 12 months' revenue multiplied by a factor of three. Management reviews and evaluates the values provided by all third parties and agrees with the valuation methods and assumptions used in determining the fair value of the above investments.

Investments measured at NAV are assets measured at net asset value per share practical expedient and consist of the Organization's beneficial interest in perpetual trusts, hedge fund, closed end fund, and private equity investments.

The investment expenses are netted against investment income. Investment expenses for the years ended September 30, 2024 and 2023, are approximately \$1,596,000 and \$1,707,000, respectively.

The following table presents information about the Organization's assets that are measured at fair value on a recurring basis (no liabilities are reported at fair value) as of September 30, 2024 and 2023, and indicates the fair value hierarchy of the valuation techniques used to determine such fair value. The three levels for measuring fair value are based on the reliability of inputs and are as follows:

Level 1 – Inputs to the valuation methodology are quoted prices for identical assets or liabilities in active markets.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

**Cal Farley's Boys Ranch and Subsidiary
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Notes to Combined Financial Statements**

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs were used only when Level 1 or Level 2 inputs were not available.

Assets measured at fair value on a recurring basis at September 30, 2024, as follows:

| | Fair Value Measurements Using | | | Total |
|---|-------------------------------|----------------------|----------------------|-----------------------|
| | Level 1 | Level 2 | Level 3 | |
| Investments | | | | |
| Money market funds and other short-term investments | \$ 14,327,359 | \$ - | \$ - | \$ 14,327,359 |
| U.S. Government securities | 5,129,412 | 9,319,624 | - | 14,449,036 |
| Taxable municipal securities | - | 579,677 | - | 579,677 |
| Marketable equity securities | 462,467 | - | - | 462,467 |
| Mutual funds | 278,908,393 | - | - | 278,908,393 |
| Corporate bonds and notes | - | 7,803,530 | - | 7,803,530 |
| Cash value life insurance policy | - | 1,674,939 | - | 1,674,939 |
| Notes receivable | - | - | 17,384 | 17,384 |
| Real estate, mineral interests, and other | - | - | 12,324,568 | 12,324,568 |
| Total assets in the fair value hierarchy | <u>\$ 298,827,631</u> | <u>\$ 19,377,770</u> | <u>\$ 12,341,952</u> | 330,547,353 |
| Investments measured at net asset value (practical expedient) | | | | <u>205,785,595</u> |
| Investments at fair value | | | | <u>\$ 536,332,948</u> |

Assets measured at fair value on a recurring basis at September 30, 2023, as follows:

| | Fair Value Measurements Using | | | Total |
|---|-------------------------------|----------------------|----------------------|-----------------------|
| | Level 1 | Level 2 | Level 3 | |
| Investments | | | | |
| Money market funds and other short-term investments | \$ 12,867,975 | \$ - | \$ - | \$ 12,867,975 |
| U.S. Government securities | 4,343,195 | 8,600,009 | - | 12,943,204 |
| Taxable municipal securities | - | 515,298 | - | 515,298 |
| Marketable equity securities | 371,228 | - | - | 371,228 |
| Mutual funds | 232,923,202 | - | - | 232,923,202 |
| Corporate bonds and notes | - | 6,678,657 | - | 6,678,657 |
| Cash value life insurance policy | - | 1,640,236 | - | 1,640,236 |
| Notes receivable | - | - | 19,521 | 19,521 |
| Real estate, mineral interests, and other | - | - | 20,593,147 | 20,593,147 |
| Total assets in the fair value hierarchy | <u>\$ 250,505,600</u> | <u>\$ 17,434,200</u> | <u>\$ 20,612,668</u> | 288,552,468 |
| Investments measured at net asset value (practical expedient) | | | | <u>170,473,072</u> |
| Investments at fair value | | | | <u>\$ 459,025,540</u> |

**Cal Farley's Boys Ranch and Subsidiary
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Notes to Combined Financial Statements**

The Organization has certain assets measured at fair value on a recurring basis, which included Level 3 assets. The following table presents the fair value of Level 3 assets as of September 30:

| Description | Fair Value 2024 | Fair Value 2023 | Valuation Technique |
|------------------------------|----------------------|----------------------|---------------------|
| Notes Receivable | \$ 17,384 | \$ 19,521 | Income Approach |
| Stocks & Bond Held in Office | 25,793 | 24,796 | Income Approach |
| Mineral Interests | 11,773,010 | 16,913,909 | Income Approach |
| Surface Real Estate | 484,378 | 3,613,055 | Market Approach |
| Limited Partnership Inv | 10,000 | 10,000 | Income Approach |
| Coin and Jewelry | 31,387 | 31,387 | Market Approach |
| | <u>\$ 12,341,952</u> | <u>\$ 20,612,668</u> | |

The following table represents the reconciliation of Level 3 assets as of September 30:

| Description | 2024 Amount |
|-----------------------------------|----------------------|
| Balance, October 1, 2023 | \$ 20,612,668 |
| Purchases | 430,000 |
| Sales | (3,237,609) |
| Total Losses Included in Earnings | <u>(5,265,778)</u> |
| Balance, September 30, 2024 | <u>\$ 12,539,281</u> |

| Description | 2023 Amount |
|-----------------------------------|----------------------|
| Balance, October 1, 2022 | \$ 21,958,580 |
| Purchases | 240,000 |
| Sales | (250) |
| Total Losses Included in Earnings | <u>(1,585,662)</u> |
| Balance, September 30, 2023 | <u>\$ 20,612,668</u> |

Cal Farley's Boys Ranch and Subsidiary and Cal Farley's Boys Ranch Foundation Notes to Combined Financial Statements

The following summarizes the nature and risk of those investments that are reported at estimated fair value utilizing net asset value as of September 30, 2024:

| | Fair Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
|---|-----------------------|-------------------------|-------------------------|-----------------------------|
| Fund of hedge funds - | | | | |
| Total return (a) (d) | \$ 98,322,300 | \$ 7,913,456 | quarterly, annually | 60 days |
| Private equity funds (b) | 64,869,703 | 60,596,414 | none | - |
| Closed end funds - | | | | |
| Special opportunities (c) | 2,182,730 | 1,702,915 | none | - |
| Beneficial interest in perpetual trusts | 40,410,862 | - | none | - |
| | <u>\$ 205,785,595</u> | <u>\$ 70,212,785</u> | | |

The following summarizes the nature and risk of those investments that are reported at estimated fair value utilizing net asset value as of September 30, 2023:

| | Fair Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
|---|-----------------------|-------------------------|-------------------------|-----------------------------|
| Fund of hedge funds - | | | | |
| Total return (b) (f) | \$ 79,359,991 | \$ 13,362,718 | quarterly, annually | 60 days |
| Private equity funds (b) | 53,502,694 | 44,355,854 | none | - |
| Closed end funds - | | | | |
| Special opportunities (c) | 2,317,048 | 1,702,915 | none | - |
| Beneficial interest in perpetual trusts | 35,293,339 | - | none | - |
| | <u>\$ 170,473,072</u> | <u>\$ 59,421,487</u> | | |

- The strategies of the underlying hedge funds in this category primarily include hedged fixed income arbitrage, event driven, macro, multi-strategy, equity hedged, and long/short strategies. Some investments within the fund have partially or fully suspended redemptions. The suspension may be lifted at any time, subject to the discretion of the investment fund. There are no plans to liquidate these funds.
- This category is invested in a broad range of private equity funds, including, but not limited to, funds of funds that make direct investments in different private equity-related disciplines, including, but not limited to, venture capital, buyouts, debt funds, and real estate. The fund has a term of 15 years with up to three one-year extensions. These non-marketable funds do not permit redemptions prior to the termination of the fund, except with the manager's consent. Due to the illiquid nature of the funds' investments, the valuation reported to the investor will be based on the most recent valuations reported to the fund. There are no plans to liquidate these funds.
- This closed-end portfolio of funds has a structure similar to a traditional private equity fund. It is anticipated that a significant amount, and possibly all, of the portfolio's investments will consist of securities for which there is no public market and/or that are subject to restrictions on sale. Each closed-end portfolio will have a term of seven years with, in the discretion of the board of directors, up to two one-year extensions for orderly liquidation of its investments. Investments in the portfolio and reported to the investor will be valued based on the most recent valuations reported to the fund. There are no plans to liquidate these funds.

**Cal Farley's Boys Ranch and Subsidiary
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- Certain investments in this category have gate provisions, which allow a manager to limit redemptions despite the normal liquidity provisions if the manager receives redemptions in excess of the gate (a level stated in their governing documents). The fair values of the investments in this category have been estimated using the net asset value per share of the investments.

Investment securities are exposed to various risks, such as interest rate, market, and credit. Due to the level of uncertainty related to changes in interest rates, market volatility, and credit risks, it is at least reasonably possible that changes in these risks could materially affect the estimated fair value of investments reported in the statement of financial position as of September 30, 2024. However, the diversification of the Organization's invested assets among these various asset classes should mitigate the impact of any dramatic change on any one asset class.

The Organization's policy is to recognize transfers between Levels 1, 2, and 3 and transfers due to strategy reclassifications, if any, as if the transfer occurred at the beginning of the period. For the years ended September 30, 2024 and 2023, there were no transfers.

The following schedule summarizes investments not including beneficial interest in perpetual trusts classified according to any donor restrictions at September 30:

| | <u>2024</u> | <u>2023</u> |
|--|------------------------------|------------------------------|
| Investments without donor restrictions | \$ 443,021,972 | \$ 372,433,903 |
| Investments with donor restrictions | <u>52,900,114</u> | <u>51,298,298</u> |
| Total investments | <u><u>\$ 495,922,086</u></u> | <u><u>\$ 423,732,201</u></u> |

Note 5 – Beneficial Interest in Perpetual Trusts

The Organization receives charitable trusts from donors. Some of these trusts are considered perpetual trusts because the Organization will never receive the trust assets, but they have an irrevocable right to receive all or a portion of the income earned from the trust assets in perpetuity. The Organization has recorded the asset and has recognized contribution revenue with donor restrictions at the fair market value of the Organization's beneficial interest in the trust. Subsequent changes in fair value of the beneficial interest are recorded as change in value of beneficial interest in perpetual trusts in net assets with donor restrictions. Change in the value of the perpetual trust was \$5,117,523 and \$827,847 for the years ended September 30, 2024 and 2023, respectively.

**Cal Farley's Boys Ranch and Subsidiary
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Note 6 – Gift Annuities

During the years ended September 30, 2024 and 2023, the Organization recognized charitable gift annuity contributions and income in the amount of \$150,000 and \$151,000 and recognized the change in value of charitable gift annuities in the amount of \$467,140 and \$198,948, which are reported in the statements of activities. As of September 30, 2024 and 2023, approximately \$2,589,000 and \$2,615,000, respectively, of charitable gift annuity assets are included in investments without donor restrictions on the statements of financial position. These amounts are held in segregated reserves. Liabilities associated with these gift annuities was approximately \$1,260,000 and \$1,650,000 at September 30, 2024 and 2023, respectively.

Note 7 – Property and Equipment

At September 30, property and equipment consisted of the following:

| | 2024 | 2023 |
|-----------------------------------|---------------|---------------|
| Land | \$ 4,447,841 | \$ 4,447,841 |
| Buildings | 72,346,756 | 69,666,464 |
| Furniture and fixtures | 7,170,097 | 6,947,438 |
| Roads and grounds | 6,940,752 | 6,840,752 |
| Utility lines and equipment | 3,964,561 | 3,964,561 |
| Land improvements | 601,641 | 601,641 |
| Sewage complex | 3,518,401 | 3,518,401 |
| Transportation and hauling | 6,073,133 | 5,624,542 |
| Farm and ranch machinery | 2,341,126 | 2,186,488 |
| Construction in progress | 1,306,016 | 70,270 |
| | 108,710,324 | 103,868,398 |
| Less accumulated depreciation | (84,207,036) | (80,875,798) |
| Total property and equipment, net | \$ 24,503,288 | \$ 22,992,600 |

Depreciation expense for the years ended September 30, 2024 and 2023, was \$3,589,806 and \$3,300,330, respectively.

Note 8 – Leases

The Organization leases certain facilities and equipment under certain noncancelable operating lease agreements. The Organization expects that in the normal course of business, leases that expire will be renewed or replaced by other leases.

**Cal Farley's Boys Ranch and Subsidiary
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Amounts recognized as ROU assets related to finance leases and the related lease liabilities are included on the accompanying combined statements of financial position. At September 30, 2024 , ROU assets and lease liabilities related to finance leases were as follows:

| | <u>2024</u> | <u>2023</u> |
|--|-------------------|-------------------|
| Finance lease ROU assets | | |
| Initial asset recognized | \$ 543,370 | \$ 758,377 |
| Accumulated amortization | <u>(207,660)</u> | <u>(241,150)</u> |
| Total | <u>\$ 335,710</u> | <u>\$ 517,227</u> |
| Finance lease liability | | |
| Current portion of finance lease liability | \$ 157,353 | \$ 194,467 |
| Long-term portion of finance lease liability | <u>192,635</u> | <u>333,808</u> |
| Total | <u>\$ 349,988</u> | <u>\$ 528,275</u> |

The Organization recognized the following rent expense associated with its leases for the year ended September 30:

| | <u>2024</u> | <u>2023</u> |
|----------------------------|-------------------|-------------------|
| Finance lease expense | | |
| Amortization of ROU assets | \$ 207,660 | \$ 241,150 |
| Interest expense | <u>18,651</u> | <u>27,822</u> |
| Total | <u>\$ 226,311</u> | <u>\$ 268,972</u> |

During the year ended September 30, the Organization had the following cash and non-cash activities associated with leases:

| | <u>2024</u> | <u>2023</u> |
|--|-------------|-------------|
| Cash paid for amounts included in the measurement of lease liabilities | | |
| Operating cash flows from finance leases | \$ 19,249 | \$ 26,027 |
| Financing cash flows from finance leases | \$ 202,570 | \$ 316,816 |
| Weighted-average remaining lease term (in years) | | |
| Finance leases | 2.58 | 3.16 |
| Weighted-average discount rate | | |
| Finance leases | 4.200% | 4.188% |

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The future payments due under the finance leases at September 30, 2024, are as follows:

| | <u>Finance</u> |
|-------------------------------|--------------------------|
| 2025 | \$ 169,875 |
| 2026 | 109,325 |
| 2027 | 79,336 |
| 2028 | 10,292 |
| 2029 | |
| | <hr/> |
| Total undiscounted cash flows | 368,828 |
| Less present value discount | <u>(18,840)</u> |
| Total lease liabilities | <u><u>\$ 349,988</u></u> |

Note 9 – Contributed Nonfinancial Assets

Contributed nonfinancial assets are recorded at fair market value on the date of donation as an increase in contributions and a corresponding increase in either operating expenses or property and equipment, net, in the accompanying statements of activities and financial position. The contributions are recorded as without donor restriction unless explicit donor stipulations specify how the donated assets must be used.

The Organization's policy related to contributed nonfinancial assets is to utilize the assets given to carry out the mission of the Organization. If an asset is provided that does not allow the Organization to utilize it in its normal course of business, the asset will be sold at its fair market value as determined by appraisal or specialist depending on the type of asset.

The Organization received investments that were converted to cash of \$251,054 and \$2,127,874 for September 30, 2024 and 2023, respectively. The Organization also received \$36,037 and \$162,952 of donated clothing and food that was used for our youth, \$604,873 and \$0 of property, and \$74,483 and \$117,037 of other items such as animals, vehicles, equipment, gift cards, and supplies for rodeo were also received as of September 30, 2024 and 2023.

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Note 10 – Net Assets

Net assets at September 30 consist of:

| | <u>2024</u> | <u>2023</u> |
|---|-----------------------|-----------------------|
| Net assets without donor restrictions | | |
| Undesignated | \$ 425,765,877 | \$ 364,497,593 |
| Net investment in property and equipment | 24,503,288 | 22,992,600 |
| Designated - board reserve | 22,200,000 | 16,000,000 |
| Designated - gift annuity reserves | <u>2,588,899</u> | <u>2,615,266</u> |
| Total net assets without donor restrictions | <u>\$ 475,058,064</u> | <u>\$ 406,105,459</u> |
| Net assets with donor restrictions | | |
| Subject to expenditure for specified purpose | | |
| Operations and program support | \$ 156,482 | \$ 208,192 |
| Scholarships | 1,778,529 | 1,456,680 |
| Capital projects | 4,359,943 | 5,155,186 |
| Special medical needs | 160,774 | 185,051 |
| Remainder interests in property and investments | <u>22,780</u> | <u>22,780</u> |
| | <u>6,478,508</u> | <u>7,027,889</u> |
| Subject to the passage of time | | |
| Contributions receivable | <u>13,925,233</u> | <u>16,876,646</u> |
| Subject to the Organization's spending policy and appropriation | | |
| Endowment funds restricted in perpetuity | 36,371,915 | 36,213,243 |
| Endowment funds accumulated gains | <u>10,049,692</u> | <u>8,057,165</u> |
| | <u>46,421,607</u> | <u>44,270,408</u> |
| Subject to restriction in perpetuity | | |
| Perpetual trusts held by others | <u>40,410,862</u> | <u>35,293,339</u> |
| Total net assets with donor restrictions | <u>\$ 107,236,210</u> | <u>\$ 103,468,282</u> |
| Total net assets | <u>\$ 582,294,274</u> | <u>\$ 509,573,741</u> |

Note 11 – Endowments

Endowment funds – Effective September 1, 2007, the State of Texas enacted UPMIFA, the provisions of which apply to endowment funds existing on or established after that date.

FASB ASC Subtopic 958-205, *Not-for-Profit Financial Statements* (ASC 958-205) provides guidance on the net asset classification of donor-restricted funds for a not-for-profit organization that is subject to an enacted version of UPMIFA and also required disclosures about endowment funds, both donor-restricted endowment funds and board-designated endowment funds.

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The Organization's endowment consists of donor-restricted endowment funds and does not include any funds designated by the board of directors to function as endowments. Net assets associated with endowments are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of relevant law – Based on the interpretation of UPMIFA by the Board of Directors of the Organization, the guidance in ASC 958-205, and absent explicit donor stipulations to the contrary, the Organization classifies as net assets with donor restrictions: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not considered permanent in nature is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

Net asset classification by type of endowment as of September 30, 2024, is as follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|-------------------------------|-------------------------------|----------------------------|---------------|
| Restricted in perpetuity | \$ - | \$ 36,371,915 | \$ 36,371,915 |
| Restricted by purpose or time | - | 10,049,692 | 10,049,692 |
| Total | \$ - | \$ 46,421,607 | \$ 46,421,607 |

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Changes in endowment net assets for the year ended September 30, 2024, are as follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|-------------------------------|----------------------------|----------------------|
| Endowment net assets, September 30, 2023 | \$ - | \$ 44,270,408 | \$ 44,270,408 |
| Investment return | - | 1,872,542 | 1,872,542 |
| Net appreciation (realized and unrealized) | - | 1,557,894 | 1,557,894 |
| Total investment return | - | 3,430,436 | 3,430,436 |
| Contributions | - | 158,672 | 158,672 |
| Appropriation of endowment assets for expenditure | - | (1,437,909) | (1,437,909) |
| Endowment net assets, September 30, 2024 | <u>\$ -</u> | <u>\$ 46,421,607</u> | <u>\$ 46,421,607</u> |

Net asset classification by type of endowment as of September 30, 2023, is as follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|-------------------------------|-------------------------------|----------------------------|----------------------|
| Restricted in perpetuity | \$ - | \$ 36,213,243 | \$ 36,213,243 |
| Restricted by purpose or time | - | 8,057,165 | 8,057,165 |
| Total | <u>\$ -</u> | <u>\$ 44,270,408</u> | <u>\$ 44,270,408</u> |

Changes in endowment net assets for the year ended September 30, 2023, are as follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|-------------------------------|----------------------------|----------------------|
| Endowment net assets, September 30, 2022 | \$ - | \$ 43,468,088 | \$ 42,977,269 |
| Investment return | - | 1,966,432 | 1,966,432 |
| Net appreciation (realized and unrealized) | - | 85,455 | 85,455 |
| Total investment return | - | 2,051,887 | 2,051,887 |
| Contributions | - | 223,465 | 223,465 |
| Appropriation of endowment assets for expenditure | - | (1,473,032) | (1,473,032) |
| Endowment net assets, September 30, 2023 | <u>\$ -</u> | <u>\$ 44,270,408</u> | <u>\$ 44,270,408</u> |

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Funds with deficiencies – From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the original value of the fund. Due to changes in the market values, there were four funds with deficiencies as of September 30, 2023, in the amount of \$(130,054). The original gift related to these funds is \$1,367,479. There were no funds with deficiencies as of September 30, 2024.

Return objectives and risk parameters – The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the historical dollar value of the endowment assets. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of a mix of relevant benchmarks while assuming a moderate level of investment risk. The Organization currently expects its endowment funds to produce a total investment rate of return over the long term, which exceeds the rate of inflation as measured by the Consumer Price Index (CPI) by at least 5%. Actual returns in any given year may vary from this amount.

Strategies employed for achieving objectives – To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. The Organization uses a five-year rolling rate of return average to allocate earnings to each endowment yearly unless the endowment is invested in specific securities specified by the donors; then the actual rate of return for the year is used.

Spending policy and how the investment objectives relate to spending policy – The Organization has a policy which allows for appropriating expenditures each year up to 5% or the percentage specified by the donor, of its endowment fund's average fair value over the prior five fiscal years. In establishing this policy, the Organization considered the long-term expected return on its endowment mentioned above. There was no spending of underwater endowments during September 30, 2024 and 2023.

Note 12 – 401(k) Plan

Substantially all employees of the Organization are eligible to participate in a plan qualified under Section 401(k) of the IRC. Eligible participants may generally make contributions up to the lesser of the amount allowed under ERISA or 100% of their compensation. The employer matched an amount equal to 100% of the employees' contribution, not exceeding 5% of the employees' compensation. The Organization made matching contributions of approximately \$602,000 and \$582,000 for the years September 30, 2024 and 2023, respectively.

Note 13 – Self-Insurance Plan

The Organization is self-insured for employee medical claims up to \$300,000 per employee. Monthly premiums are paid into a trust from which claims are paid by the administrator of the trust. Total amounts charged to expense by the Organization during the years ended September 30, 2024 and 2023, was approximately \$1,805,000 and \$1,846,000, respectively.

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A liability has been accrued in the amount of \$265,000 and \$213,000 as of September 30, 2024 and 2023, for medical insurance claims incurred but not paid for all current employees. This amount is recorded in accrued liabilities on the combined statements of financial position.

Note 14 – Compensated Absences

Employees of the Organization are entitled to paid time off depending on job classification, length of service and other factors. The Organization accrues for unused paid time off, and at September 30, 2024 and 2023, The Organization recognized approximately \$755,000 and \$774,000 as an accrual for paid time off. This amount is recorded in accrued liabilities on the combined statements of financial position.

Note 15 – Liquidity and Funds Available

The following table reflects the Organization's financial assets as of September 30, 2024 and 2023, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, restricted trust assets, perpetual trusts held by others, endowments, and accumulated earnings net of appropriations within one year, or because the governing board has set aside the funds for a specific contingency reserve. These board designations could be drawn upon if the board of directors approves that action.

| | 2024 | 2023 |
|--|----------------|----------------|
| Financial assets | | |
| Cash and cash equivalents | \$ 6,150,006 | \$ 11,379,287 |
| Accounts and contributions receivable | 16,936,080 | 17,703,243 |
| Investments | 495,922,086 | 423,732,201 |
| Perpetual trusts held by others | 40,410,862 | 35,293,339 |
| Total financial assets | 559,419,034 | 488,108,070 |
| Less those unavailable for general expenditure within one year, due to | | |
| Perpetual trusts held by others not convertible to cash within next 12 months | (40,410,862) | (35,293,339) |
| Contribution and accounts receivable collectible beyond one year | (13,925,233) | (16,871,646) |
| Endowments and accumulated earnings subject to appropriation beyond one year | (46,421,607) | (44,270,408) |
| Investments with donor restrictions not expected to be used within one year | (6,478,508) | (7,027,889) |
| Investments held in trusts and various state required gift annuity reserves | (4,142,696) | (2,615,266) |
| Mineral interests - not available for sale | (11,773,010) | (16,913,909) |
| Private equity, hedge, and closed end funds - illiquid | (165,374,733) | (135,179,733) |
| Financial assets available to meet cash needs for general expenditures within one year | \$ 270,892,385 | \$ 229,935,880 |

Cal Farley's cash flows have seasonal variations during the year attributable to contributions received at calendar year end. Cal Farley's is also supported by the Cal Farley's Boys Ranch Foundation and has the ability to draw down funds from the Foundation as approved by the board of directors.

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Note 16 – Subsequent Events

Subsequent events are events or transactions that occur after the combined statements of financial position date but before the combined financial statements are issued. The Organization recognizes in the combined financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the combined statements of financial position, including estimates inherent in the process of preparing the combined financial statements. The Organization's combined financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the combined statements of financial position but arose after the combined statements of financial position date and before the combined financial statements are available to be issued.

The Organization has evaluated subsequent events through March 7, 2025, which is the date the combined financial statements were available to be issued.

